Qorvo® Announces Fiscal 2023 Third Quarter Financial Results

Feb 01, 2023

GREENSBORO, N.C., Feb. 01, 2023 (GLOBE NEWSWIRE) -- Qorvo® (Nasdaq:QRVO), a leading global provider of connectivity and power solutions, today announced financial results for the Company's fiscal 2023 third quarter ended December 31, 2022.

On a GAAP basis, revenue for Qorvo's fiscal 2023 third quarter was $743 million, gross margin was 36.1%, operating income was $9 million and loss per share was $0.16. On a non-GAAP basis, gross margin was 40.9%, operating income was $99 million and diluted earnings per share was $0.75.

Bob Bruggeworth, president and chief executive officer of Qorvo, said, "The Qorvo team is operating well in navigating a challenging environment and taking actions to position the Company for growth and improved performance. We are introducing best-in-class products and technologies, and our customers are recognizing us with design wins, quality awards, and new and expanded programs. In the December quarter, channel inventories declined, and we expect them to continue to decline this quarter. In 2023 and beyond, the secular trends in our businesses remain strong. Customers increasingly require higher levels of performance, integration and functional density to deliver successive improvements in next-generation products."

Strategic Highlights

- Began sampling integrated solution combining high voltage power conversion PMIC with SiC power switches to control GaN RF high power amplifier, reducing total solution size by up to 30% and expanding content opportunity in D&A radar power systems
- Expanded SHIP (state-of-the-art heterogenous integrated packaging) government contract to develop multichip modules combining digital optical devices with Qorvo mixed signal RF
- Delivered multi-chip solution, including high-frequency BAW and GaN PA, for LEO satellites and other aerospace applications and secured new design wins supporting cellular-to-satellite links
- Commenced pre-production shipments of first integrated PA modules (PAMs) to tier-one European infrastructure OEM for 5G massive-MIMO base stations
- Began sampling next-generation infrastructure PAM, offering market-leading efficiency for 5G massive-MIMO installations, to the leading European infrastructure OEMs
- Sampled CATV power doubler amplifier maintaining linearity and extending bandwidth to enable higher-throughput DOCSIS 4.0 capabilities with industry-leading power efficiency
- Expanded Wi-Fi content at Korea-based smartphone OEM to include Wi-Fi 6E and Wi-Fi 7 and ramped Wi-Fi 7 FEMs for AP/routers for smart home ecosystem customer
- Commenced sampling of 5 GHz and 6 GHz Wi-Fi 7 filters leveraging Qorvo's next-generation BAW process and enabling worldwide Wi-Fi 7 frequency coverage
- Commenced volume shipments of MEMS-based sensors enabling enhanced HMI experience in true wireless stereo earbuds, replacing legacy capacitive touch sensor technology
- Commenced production ramp of multiple components in Korea-based smartphone OEM's flagship smartphone and secured multiple Android design wins in support of 2023 devices
- Selected by North American Android OEM to supply multiple solutions, including UWB, antenna tuning and BAW-based antennaplexing, supporting 2023 smartphone launches
- Received Honor's 2022 Golden Supplier Award and earned multiple Vivo 2022 quality awards

Financial Commentary and Outlook

Grant Brown, chief financial officer of Qorvo, said, "We are encouraged by the channel inventory consumption we saw in the December quarter, and we expect channel inventories will continue to be consumed in the March quarter. In addition to ongoing alignment of supply and demand, we expect unit volumes across our businesses will recover later this year, and we have secured content gains in large customer programs, all of which will support improved financial performance."

Qorvo's current outlook for the March 2023 quarter is:

- Quarterly revenue of $600 million to $640 million
- Non-GAAP gross margin of approximately 41%
- Non-GAAP diluted earnings per share in the range of $0.10 to $0.15

See "Forward-looking non-GAAP financial measures" below. Qorvo's actual quarterly results may differ from these expectations and projections, and such differences may be material.

Selected Financial Information

The following tables set forth selected GAAP and non-GAAP financial information for Qorvo for the periods indicated. See the more detailed financial information for Qorvo, including reconciliations of GAAP and non-GAAP financial information, attached.

SELECTED GAAP RESULTS
(Unaudited)
(In millions, except for percentages and EPS)

	For the quarter ended December 31, 2022	For the quarter ended October 1, 2022	Change vs. Q2 FY 2023
Revenue	$ 743.3	$ 1,158.1	$ (414.8)
Gross profit	$ 268.1	$ 538.9	$ (270.8)
Gross margin	36.1%	46.5%	(10.4) ppt
Operating expenses	$ 259.3	$ 277.4	$ (18.1)
Operating income	$ 8.7	$ 261.6	$ (252.9)
Net (loss) income	$ (15.9)	$ 188.6	$ (204.5)
Weighted average diluted shares	100.9	103.7	(2.8)
Diluted EPS	$ (0.16)	$ 1.82	$ (1.98)

SELECTED NON-GAAP RESULTS[1]
(Unaudited)
(In millions, except for percentages and EPS)

	For the quarter ended December 31, 2022	For the quarter ended October 1, 2022	Change vs. Q2 FY 2023
Revenue	$ 743.3	$ 1,158.1	$ (414.8)
Gross profit	$ 304.2	$ 570.2	$ (266.0)
Gross margin	40.9%	49.2%	(8.3) ppt
Operating expenses	$ 205.7	$ 232.5	$ (26.8)
Operating income	$ 98.6	$ 337.7	$ (239.1)
Net income	$ 76.5	$ 276.2	$ (199.7)
Weighted average diluted shares	101.6	103.7	(2.1)
Diluted EPS	$ 0.75	$ 2.66	$ (1.91)

SELECTED GAAP RESULTS
(Unaudited)
(In millions, except for percentages and EPS)

	For the quarter ended December 31, 2022	For the quarter ended January 1, 2022	Change vs. Q3 FY 2022
Revenue	$ 743.3	$ 1,114.0	$ (370.7)
Gross profit	$ 268.1	$ 548.1	$ (280.0)
Gross margin	36.1%	49.2%	(13.1) ppt
Operating expenses	$ 259.3	$ 252.1	$ 7.2
Operating income	$ 8.7	$ 296.0	$ (287.3)
Net (loss) income	$ (15.9)	$ 216.3	$ (232.2)
Weighted average diluted shares	100.9	110.8	(9.9)
Diluted EPS	$ (0.16)	$ 1.95	$ (2.11)

SELECTED NON-GAAP RESULTS[1]
(Unaudited)
(In millions, except for percentages and EPS)

	For the quarter ended December 31, 2022	For the quarter ended January 1, 2022	Change vs. Q3 FY 2022
Revenue	$ 743.3	$ 1,114.0	$ (370.7)
Gross profit	$ 304.2	$ 586.2	$ (282.0)
Gross margin	40.9%	52.6%	(11.7) ppt
Operating expenses	$ 205.7	$ 214.2	$ (8.5)
Operating income	$ 98.6	$ 372.0	$ (273.4)
Net income	$ 76.5	$ 330.4	$ (253.9)
Weighted average diluted shares	101.6	110.8	(9.2)
Diluted EPS	$ 0.75	$ 2.98	$ (2.23)

[1] Excludes stock-based compensation expense, amortization of intangible assets, restructuring related charges, acquisition and integration related costs, loss (gain) on assets, start-up costs, loss (gain) on investments, other (income) expense and an adjustment of income taxes.

Non-GAAP Financial Measures

In addition to disclosing financial results calculated in accordance with United States (U.S.) generally accepted accounting principles (GAAP), this earnings release contains some or all of the following non-GAAP financial measures: (i) non-GAAP gross profit and gross margin, (ii) non-GAAP operating income and operating margin, (iii) non-GAAP net income, (iv) non-GAAP net income per diluted share, (v) non-GAAP operating expenses (research and development; selling, general and administrative), (vi) free cash flow, (vii) EBITDA, (viii) non-GAAP return on invested capital (ROIC), and (ix) net debt or positive net cash. Each of these non-GAAP financial measures is either adjusted from GAAP results to exclude certain expenses or derived from multiple GAAP measures, which are outlined in the “Reconciliation of GAAP to Non-GAAP Financial Measures” tables, attached, and the “Additional Selected Non-GAAP Financial Measures and Reconciliations” tables, attached.

In managing Qorvo's business on a consolidated basis, management develops an annual operating plan, which is approved by our Board of Directors, using non-GAAP financial measures. In developing and monitoring performance against this plan, management considers the actual or potential impacts on these non-GAAP financial measures from actions taken to reduce costs with the goal of increasing gross margin and operating margin. In addition, management relies upon these non-GAAP financial measures to assess whether research and development efforts are at an appropriate level, and when making decisions about product spending, administrative budgets, and other operating expenses. Also, we believe that non-GAAP financial measures provide useful supplemental information to investors and enable investors to analyze the results of operations in the same way as management. We have chosen to provide this supplemental information to enable investors to perform additional comparisons of our operating results, to assess our liquidity and capital position and to analyze financial performance excluding the effect of expenses unrelated to operations, certain non-cash expenses and stock-based compensation expense, which may obscure trends in Qorvo's underlying performance.

We believe that these non-GAAP financial measures offer an additional view of Qorvo's operations that, when coupled with the GAAP results and the reconciliations to corresponding GAAP financial measures, provide a more complete understanding of Qorvo's results of operations and the factors and trends affecting Qorvo's business. However, these non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, or superior to, the corresponding measures calculated in accordance with GAAP.

Our rationale for using these non-GAAP financial measures, as well as their impact on the presentation of Qorvo's operations, are outlined below:

Non-GAAP gross profit and gross margin. Non-GAAP gross profit and gross margin exclude amortization of intangible assets, stock-based compensation expense, restructuring related charges and certain non-cash expenses. We believe that exclusion of these costs in presenting non-GAAP gross profit and gross margin facilitates a useful evaluation of our historical performance and projected costs and the potential for realizing cost efficiencies.

We view amortization of acquisition-related intangible assets, such as the amortization of the cost associated with an acquired company’s research and development efforts, trade names, and customer relationships, as items arising from pre-acquisition activities, determined at the time of an acquisition, rather than ongoing costs of operating Qorvo’s business. While these intangible assets are continually evaluated for impairment, amortization of the cost of purchased intangible assets is a static expense, which is not typically affected by operations during any particular period. Although we exclude the amortization of purchased intangible assets from these non-GAAP financial measures, management believes that it is important for investors to understand that such intangible assets were recorded as part of purchase price accounting and contribute to revenue generation.

We believe that presentation of non-GAAP gross profit and gross margin and other non-GAAP financial measures that exclude the impact of stock-based compensation expense assists management and investors in evaluating the period-over-period performance of Qorvo's ongoing operations because (i) the expenses are non-cash in nature, and (ii) although the size of the grants is within our control, the amount of expense varies depending on factors such as short-term fluctuations in stock price volatility and prevailing interest rates, which can be unrelated to the operational performance of Qorvo during the period in which the expense is incurred and generally are outside the control of management. Moreover, we believe that the exclusion of stock-based compensation expense in presenting non-GAAP gross profit and gross margin and other non-GAAP financial measures is useful to investors to understand the impact of the expensing of stock-based compensation to Qorvo's gross profit and gross margins and other financial measures in comparison to prior periods. We also believe that the adjustments to profit and margin related to restructuring related charges and certain non-cash expenses do not constitute part of Qorvo's ongoing operations and therefore the exclusion of these items provides management and investors with better visibility into the actual revenue and actual costs required to generate revenues over time and facilitates a useful evaluation of our historical and projected performance. We believe disclosure of non-GAAP gross profit and gross margin has economic substance because the excluded expenses do not represent continuing cash expenditures and, as described above, we have little control over the timing and amount of the expenses in question.

Non-GAAP operating income and operating margin. Non-GAAP operating income and operating margin exclude stock-based compensation expense, amortization of intangible assets, acquisition and integration related costs, gain or loss on assets, asset impairments, start-up costs, restructuring related charges and certain non-cash expenses. We believe that presentation of a measure of operating income and operating margin that excludes amortization of intangible assets and stock-based compensation expense is useful to both management and investors for the same reasons as described above with respect to our use of non-GAAP gross profit and gross margin. We believe that acquisition and integration related costs, gain or loss on assets, asset impairments, start-up costs, restructuring related charges and certain non-cash expenses do not constitute part of Qorvo's ongoing operations and therefore, the exclusion of these costs provides management and investors with better visibility into the actual costs required to generate revenues over time and facilitates a useful evaluation of our historical and projected performance. We believe disclosure of non-GAAP operating income and operating margin has economic substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Non-GAAP net income and non-GAAP net income per diluted share. Non-GAAP net income and non-GAAP net income per diluted share exclude the effects of stock-based compensation expense, amortization of intangible assets, acquisition and integration related costs, gain or loss on assets, asset impairments, start-up costs, restructuring related charges, certain non-cash expenses, gain or loss on investments, other expense (income) and also reflect an adjustment of income taxes. The income tax adjustment primarily represents the use of research and development tax credit carryforwards, deferred tax expense (benefit) items not affecting taxes payable, adjustments related to the deemed and actual repatriation of historical foreign earnings, non-cash expense (benefit) related to uncertain tax positions and other items unrelated to the current fiscal year or that are not indicative of our ongoing business operations. We believe that presentation of measures of net income and net income per diluted share that exclude these items is useful to both management and investors for the reasons described above with respect to non-GAAP gross profit and gross margin and non-GAAP operating income and operating margin. We believe disclosure of non-GAAP net income and non-GAAP net income per diluted share has economic

substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Non-GAAP operating expenses (research and development and selling, general and administrative). Non-GAAP research and development and selling, general and administrative expenses exclude stock-based compensation expense, amortization of intangible assets and certain non-cash expenses (primarily acquisition and integration related costs). We believe that presentation of measures of these operating expenses that exclude amortization of intangible assets and stock-based compensation expense is useful to both management and investors for the same reasons as described above with respect to our use of non-GAAP gross profit and gross margin. We believe that acquisition and integration related costs and certain non-cash expenses do not constitute part of Qorvo's ongoing operations and therefore, the exclusion of these costs provides management and investors with better visibility into the actual costs required to generate revenues over time and facilitates a useful evaluation of our historical and projected performance. We believe disclosure of these non-GAAP operating expenses has economic substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Free cash flow. Qorvo defines free cash flow as net cash provided by operating activities during the period minus property and equipment expenditures made during the period, and free cash flow margin is calculated as free cash flow as a percentage of revenue. We use free cash flow as a supplemental financial measure in our evaluation of liquidity and financial strength. Management believes that this measure is useful as an indicator of our ability to service our debt, meet other payment obligations and make strategic investments. Free cash flow should be considered in addition to, rather than as a substitute for, net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity. Additionally, our definition of free cash flow is limited, in that it does not represent residual cash flows available for discretionary expenditures due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our entire statement of cash flows.

EBITDA. Qorvo adjusts GAAP net income for interest expense, interest income, income tax expense (benefit), depreciation and intangible amortization expense, stock-based compensation and other charges that are not representative of Qorvo's ongoing operations (including asset impairments, investment activity, acquisition-related costs and restructuring-related costs) when presenting EBITDA. Management believes that this measure is useful to evaluate our ongoing operations and as a general indicator of our operating cash flow (in conjunction with a cash flow statement which also includes among other items, changes in working capital and the effect of non-cash charges).

Non-GAAP ROIC. Return on invested capital (ROIC) is a non-GAAP financial measure that management believes provides useful supplemental information for management and the investor by measuring the effectiveness of our operations' use of invested capital to generate profits. We use ROIC to track how much value we are creating for our shareholders. Non-GAAP ROIC is calculated by dividing annualized non-GAAP operating income, net of an adjustment for income taxes (as described above), by average invested capital. Average invested capital is calculated by subtracting the average of the beginning balance and the ending balance of equity plus net debt, less certain goodwill.

Net debt or positive net cash. Net debt or positive net cash is defined as unrestricted cash, cash equivalents and short-term investments minus any borrowings under our credit facility and the principal balance of our senior unsecured notes. Management believes that net debt or positive net cash provides useful information regarding the level of Qorvo's indebtedness by reflecting cash and investments that could be used to repay debt.

Inventory days on hand. Inventory days on hand is defined as (a) average net inventory for the period, divided by (b) the result of non-GAAP cost of goods sold for the period divided by the number of days in the period.

Forward-looking non-GAAP financial measures. Our earnings release contains forward-looking free cash flow, gross margin, income tax rate and diluted earnings per share. We provide these non-GAAP measures to investors on a prospective basis for the same reasons (set forth above) that we provide them to investors on a historical basis. We are unable to provide a reconciliation of the forward-looking non-GAAP financial measures to the most directly comparable forward-looking GAAP financial measures without unreasonable effort due to variability and difficulty in making accurate projections for items that would be required to be included in the GAAP measures, such as stock-based compensation, acquisition and integration related costs, restructuring related charges, gain or loss on assets, asset impairments, gain or loss on investments and the provision for income taxes, which could have a potentially significant impact on our future GAAP results.

Limitations of non-GAAP financial measures. The primary material limitations associated with the use of non-GAAP financial measures as an analytical tool compared to the most directly comparable GAAP financial measures are these non-GAAP financial measures (i) may not be comparable to similarly titled measures used by other companies in our industry, and (ii) exclude financial information that some may consider important in evaluating our performance, thus limiting their usefulness as a comparative tool. We compensate for these limitations by providing full disclosure of the differences between these non-GAAP financial measures and the corresponding GAAP financial measures, including a reconciliation of the non-GAAP financial measures to the corresponding GAAP financial measures, to enable investors to perform their own analysis of our gross profit and gross margin, operating expenses, operating income, net income, net income per diluted share and net cash provided by operating activities. We further compensate for the limitations of our use of non-GAAP financial measures by presenting the corresponding GAAP measures more prominently.

Qorvo will conduct a conference call at 5:00 p.m. ET today to discuss today’s press release. The conference call will be broadcast live over the Internet and can be accessed by any interested party at the following URL: https://ir.qorvo.com (under “Events & Presentations”). A telephone playback of the conference call will be available approximately two hours after the call’s completion and can be accessed by dialing 412-317-6671 and using the passcode 13734866. The playback will be available through the close of business February 8, 2023.

About Qorvo

Qorvo (Nasdaq:QRVO) supplies innovative semiconductor solutions that make a better world possible. We combine product and technology leadership, systems-level expertise and global manufacturing scale to quickly solve our customers’ most complex technical challenges. Qorvo serves diverse high-growth segments of large global markets, including consumer electronics, smart home/IoT, automotive, EVs, battery-powered appliances, network infrastructure, healthcare and aerospace/defense. Visit www.qorvo.com to learn how our diverse and innovative team is helping connect, protect and power our planet.

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This press release includes "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, representations and contentions,

and are not historical facts and typically are identified by use of terms such as "may," "will," "should," "could," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential," "continue" and similar words, although some forward-looking statements are expressed differently. You should be aware that the forward-looking statements included herein represent management's current judgment and expectations, but our actual results, events and performance could differ materially from those expressed or implied by forward-looking statements. We do not intend to update any of these forward-looking statements or publicly announce the results of any revisions to these forward-looking statements, other than as is required under U.S. federal securities laws. Our business is subject to numerous risks and uncertainties, including those relating to fluctuations in our operating results; our substantial dependence on developing new products and achieving design wins; our dependence on several large customers for a substantial portion of our revenue; continued volatility and uncertainty in customer demand, worldwide economies and financial markets resulting from the impact of the COVID-19 pandemic, conflict in Ukraine or other macroeconomic factors; a loss of revenue if defense and aerospace contracts are canceled or delayed; our dependence on third parties; risks related to sales through distributors; risks associated with the operation of our manufacturing facilities; business disruptions; poor manufacturing yields; increased inventory risks and costs, including under long-term supply agreements, due to timing of customers' forecasts; our inability to effectively manage or maintain evolving relationships with chipset suppliers; our ability to continue to innovate in a very competitive industry; underutilization of manufacturing facilities; unfavorable changes in interest rates, pricing of certain precious metals, utility rates and foreign currency exchange rates; our acquisitions and other strategic investments failing to achieve financial or strategic objectives; our ability to attract, retain and motivate key employees; warranty claims, product recalls and product liability; changes in our effective tax rate; changes in the favorable tax status of certain of our subsidiaries; enactment of international or domestic tax legislation, or changes in regulatory guidance; risks associated with environmental, health and safety regulations, and climate change; risks from international sales and operations; economic regulation in China; changes in government trade policies, including imposition of tariffs and export restrictions; we may not be able to generate sufficient cash to service all of our debt; restrictions imposed by the agreements governing our debt; our reliance on our intellectual property portfolio; claims of infringement of third-party intellectual property rights; security breaches and other similar disruptions compromising our information; theft, loss or misuse of personal data by or about our employees, customers or third parties; provisions in our governing documents and Delaware law may discourage takeovers and business combinations that our stockholders might consider to be in their best interests; and volatility in the price of our common stock. These and other risks and uncertainties, which are described in more detail under "Risk Factors" in Part I, Item 1A. of our Annual Report on Form 10-K for the year ended April 2, 2022 and Qorvo's subsequent reports and statements filed with the Securities and Exchange Commission, could cause actual results and developments to be materially different from those expressed or implied by any of these forward-looking statements.

Financial Tables to Follow

QORVO, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

	Three Months Ended		Nine Months Ended	
	December 31, 2022	January 1, 2022	December 31, 2022	January 1, 2022
Revenue	$ 743,281	$ 1,113,957	$ 2,936,696	$ 3,479,556
Costs and expenses:				
Cost of goods sold	475,230	565,864	1,754,468	1,763,727
Research and development	149,472	154,435	486,204	464,891
Selling, general and administrative	76,269	82,003	275,836	265,791
Other operating expense	33,581	15,645	48,038	29,675
Total costs and expenses	734,552	817,947	2,564,546	2,524,084
Operating income	8,729	296,010	372,150	955,472
Interest expense	(17,066)	(15,328)	(51,222)	(45,934)
Other income, net	5,562	2,532	2,714	24,077
(Loss) income before income taxes	(2,775)	283,214	323,642	933,615
Income tax expense	(13,156)	(66,951)	(82,074)	(112,537)
Net (loss) income	$ (15,931)	$ 216,263	$ 241,568	$ 821,078
Net (loss) income per share, diluted	$ (0.16)	$ 1.95	$ 2.33	$ 7.30
Weighted average outstanding diluted shares	100,943	110,810	103,812	112,415

QORVO, INC. AND SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In thousands, except per share data)
(Unaudited)

	Three Months Ended		
	December 31, 2022	October 1, 2022	January 1, 2022
GAAP operating income	$ 8,729	$ 261,562	$ 296,010
Stock-based compensation expense	19,708	31,789	19,307
Amortization of intangible assets	32,844	32,787	38,443
Restructuring related charges	27,385	4,544	—
Acquisition and integration related costs	6,296	8,642	6,552
Loss (gain) on assets, start-up costs and other non-cash expenses	3,591	(1,627)	11,696
Non-GAAP operating income	$ 98,553	$ 337,697	$ 372,008
GAAP net (loss) income	$ (15,931)	$ 188,615	$ 216,263
Stock-based compensation expense	19,708	31,789	19,307
Amortization of intangible assets	32,844	32,787	38,443
Restructuring related charges	27,385	4,544	—
Acquisition and integration related costs	6,296	8,642	6,552
Loss (gain) on assets, start-up costs and other non-cash expenses	3,591	(1,627)	11,696
Loss (gain) on investments	5,615	(967)	(672)
Other (income) expense	(1,908)	1,629	(1,386)
Adjustment of income taxes	(1,145)	10,814	40,223
Non-GAAP net income	$ 76,455	$ 276,226	$ 330,426
GAAP weighted average outstanding diluted shares	100,943	103,674	110,810
Dilutive stock-based awards	664	—	—
Non-GAAP weighted average outstanding diluted shares	101,607	103,674	110,810
Non-GAAP net income per share, diluted	$ 0.75	$ 2.66	$ 2.98

QORVO, INC. AND SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(Unaudited)

	Three Months Ended					
(in thousands, except percentages)	December 31, 2022		October 1, 2022		January 1, 2022	
GAAP gross profit/margin	$ 268,051	36.1%	$ 538,927	46.5%	$ 548,093	49.2%
Amortization of intangible assets	27,624	3.7	27,574	2.4	31,393	2.8
Stock-based compensation expense	4,939	0.6	3,704	0.3	4,274	0.4
Restructuring related charges	3,600	0.5	—	—	—	—
Other non-cash expenses	28	—	35	—	2,426	0.2
Non-GAAP gross profit/margin	$ 304,242	40.9%	$ 570,240	49.2%	$ 586,186	52.6%

Non-GAAP Operating Income	Three Months Ended December 31, 2022
(as a percentage of sales)	
GAAP operating income	1.2%
Stock-based compensation expense	2.7
Amortization of intangible assets	4.4
Restructuring related charges	3.7
Acquisition and integration related costs	0.8
Loss (gain) on assets, start-up costs and other non-cash expenses	0.5
Non-GAAP operating income	13.3%

Free Cash Flow [(1)]	Three Months Ended December 31, 2022
(in millions)	

Net cash provided by operating activities	$	237.4
Purchases of property and equipment		(34.4)
Free cash flow	$	203.0

(1) Free Cash Flow is calculated as net cash provided by operating activities minus property and equipment expenditures.

QORVO, INC. AND SUBSIDIARIES
ADDITIONAL SELECTED NON-GAAP FINANCIAL MEASURES AND RECONCILIATIONS
(In thousands)
(Unaudited)

	Three Months Ended		
	December 31, 2022	**October 1, 2022**	**January 1, 2022**
GAAP research and development expense	$ 149,472	$ 168,164	$ 154,435
Less:			
Stock-based compensation expense	10,343	10,445	8,706
Other non-cash expenses	49	58	135
Non-GAAP research and development expense	$ 139,080	$ 157,661	$ 145,594

	Three Months Ended		
	December 31, 2022	**October 1, 2022**	**January 1, 2022**
GAAP selling, general and administrative expense	$ 76,269	$ 97,752	$ 82,003
Less:			
Stock-based compensation expense	4,426	17,640	6,327
Amortization of intangible assets	5,220	5,213	7,050
Other non-cash expenses	13	17	41
Non-GAAP selling, general and administrative expense	$ 66,610	$ 74,882	$ 68,585

QORVO, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

	December 31, 2022	**April 2, 2022**
ASSETS		
Current assets:		
Cash and cash equivalents	$ 918,758	$ 972,592
Accounts receivable, net	367,636	568,850
Inventories	857,277	755,748
Other current assets	114,029	152,675
Total current assets	2,257,700	2,449,865
Property and equipment, net	1,191,986	1,253,591
Goodwill	2,770,146	2,775,634
Intangible assets, net	567,375	674,786
Long-term investments	24,218	31,086
Other non-current assets	264,794	324,110
Total assets	$ 7,076,219	$ 7,509,072
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	$ 464,124	$ 568,101
Other current liabilities	149,466	107,026
Total current liabilities	613,590	675,127
Long-term debt	2,047,743	2,047,098
Other long-term liabilities	250,318	233,629

Total liabilities	2,911,651	2,955,854
Stockholders' equity	4,164,568	4,553,218
Total liabilities and stockholders' equity	$ 7,076,219	$ 7,509,072

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