

## Qorvo® Announces Fiscal 2020 Second Quarter Financial Results

October 31, 2019

Board of Directors Authorizes \$1 Billion Share Repurchase Program

GREENSBORO, N.C., Oct. 31, 2019 (GLOBE NEWSWIRE) -- Qorvo® (Nasdaq:QRVO), a leading provider of innovative RF solutions that connect the world, today announced financial results for the Company's fiscal 2020 second quarter, ended September 28, 2019. On a GAAP basis, revenue for Qorvo's fiscal 2020 second quarter was \$807 million, gross margin was 40.1%, operating income was \$113 million and diluted earnings per share was \$0.70. On a non-GAAP basis, gross margin was 46.5%, operating income was \$208 million and diluted earnings per share was \$1.52.

Bob Bruggeworth, president and chief executive officer of Qorvo, said, "Qorvo delivered another solid quarter, as our technology investments, portfolio management, and operational discipline continued to yield strong and consistent performance. We are especially pleased with 5G design activity and the trends we see toward increasing RF integration. During the quarter, we successfully integrated our programmable power management products and technologies into IDP. Following the quarter, we completed the acquisition of Cavendish Kinetics, adding RF MEMS technology and expanding Qorvo's technology and product leadership."

## Strategic Highlights

- Secured new design wins and expanded participation in mass-market tier of leading Korea-based smartphone manufacturer
- Selected by top four China-based smartphone OEMs to supply mid-/high-band PAD and other highly integrated solutions for upcoming 5G smartphones
- Selected to supply recently launched Wi-Fi 6 front end modules (FEMs) in support of multiple leading China-based smartphone OEMs
- Received first purchase orders for next-generation multiplexers featuring Qorvo's recently launched micro BAW technology
- Launched world's first Wi-Fi 6 dual-band FEM and world's first Wi-Fi 6 iFEM for CPE applications, expanding Wi-Fi portfolio for retail, enterprise and network operators
- Secured design win to supply V2X co-existence 5.9 GHz BAW filter to top-tier automotive OEM for calendar 2020 shipments and shipped Wi-Fi FEMs supporting multiple automotive OEMs
- Received purchase orders to supply GaN amplifiers for X-band and Ka-band defense radar and communications programs
- Expanded portfolio of integrated motor control power management solutions supporting brushless DC motors in white goods, power tools and other products
- Completed, following the quarter, acquisition of Cavendish Kinetics, adding RF MEMS capabilities and expanding technical leadership in switching and tuning
- Announced today the authorization of a new \$1 billion share repurchase program

## **Financial Commentary and Outlook**

Mark Murphy, chief financial officer of Qorvo, said, "Qorvo's December quarter guidance reflects continued robust mobile demand supported by an increase in 5G handset volumes. Separately, as a result of our market outlook, operating performance and free cash flow forecast, Qorvo's Board of Directors has approved a new \$1 billion share repurchase authorization."

Qorvo currently believes the demand environment in its end markets supports the following expectations for the December 2019 quarter:

- Quarterly revenue in the range of \$840 million to \$860 million
- Non-GAAP gross margin of approximately 48%
- Non-GAAP diluted earnings per share of \$1.67 at the midpoint of guidance

Qorvo's actual quarterly results may differ from these expectations and projections, and such differences may be material.

### **Selected Financial Information**

The following tables set forth selected GAAP and non-GAAP financial information for Qorvo for the periods indicated. See the more detailed financial information for Qorvo, including reconciliations of GAAP and non-GAAP financial information, attached.

# SELECTED GAAP RESULTS (Unaudited) (In millions, except for percentages and EPS)

	For the quarter ended September 28, 2019		For the quarter ended Ju 29, 2019	ne	Change vs. Q1 FY 2020	
Revenue	\$ 806.7	\$	775.6	\$	31.1	
Gross profit	\$ 323.6	\$	294.3	\$	29.3	
Gross margin	40.1	%	37.9	%	2.2	ppt

Operating expenses	\$ 210.8	\$ 239.1	\$ (28.3	)
Operating income	\$ 112.8	\$ 55.2	\$ 57.6	
Net income	\$ 83.0	\$ 39.5	\$ 43.5	
Weighted average diluted shares	119.4	121.1	(1.7	)
Diluted EPS	\$ 0.70	\$ 0.33	\$ 0.37	

## SELECTED NON-GAAP RESULTS<sup>1</sup>

## (Unaudited)

(In millions, except for percentages and EPS)

	For the quarter ended September 28, 2019		For the quarter e 29, 2019	ended June	Change vs. C 2020	11 FY
Gross profit	\$ 375.1	\$	358.0	\$	17.1	
Gross margin	46.5	%	46.2	%	0.3	ppt
Operating expenses	\$ 166.7	\$	167.9	\$	(1.2	)
Operating income	\$ 208.4	\$	190.1	\$	18.3	
Net income	\$ 181.2	\$	165.3	\$	15.9	
Weighted average diluted shares	119.4		121.1		(1.7	)
Diluted EPS	\$ 1.52	\$	1.36	\$	0.16	

#### **SELECTED GAAP RESULTS**

### (Unaudited)

(In millions, except for percentages and EPS)

	For the quarter ended September 28, 2019		For the quarter ended September 29, 2018		Change vs. Q2 FY 2019	
Revenue	\$ 806.7	\$	884.4	\$	(77.7	)
Gross profit	\$ 323.6	\$	353.5	\$	(29.9	)
Gross margin	40.1	%	40.0	%	0.1	ppt
Operating expenses	\$ 210.8	\$	263.0	\$	(52.2	)
Operating income	\$ 112.8	\$	90.5	\$	22.3	
Net income	\$ 83.0	\$	32.1	\$	50.9	
Weighted average diluted shares	119.4		128.6		(9.2	)
Diluted EPS	\$ 0.70	\$	0.25	\$	0.45	

## SELECTED NON-GAAP RESULTS<sup>1</sup>

(Unaudited)

(In millions, except for percentages and EPS)

	For the quarter ended September 28, 2019		For the quarter ended September 29, 2018		Change vs. Q2 FY 2019	•
Gross profit	\$ 375.1	\$	421.6	\$	(46.5	)
Gross margin	46.5	%	47.7	%	-1.2	ppt
Operating expenses	\$ 166.7	\$	168.3	\$	(1.6	)
Operating income	\$ 208.4	\$	253.3	\$	(44.9	)
Net income	\$ 181.2	\$	224.9	\$	(43.7	)
Weighted average diluted shares	119.4		128.6		(9.2	)
Diluted EPS	\$ 1.52	\$	1.75	\$	(0.23	)

<sup>&</sup>lt;sup>1</sup>Excludes stock-based compensation, amortization of intangibles, restructuring costs, acquisition and integration related costs, start-up costs, loss (gain) on assets, asset impairment and accelerated depreciation, loss on debt extinguishment, other expense (income) and an adjustment of income taxes.

## **Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States (U.S.) generally accepted accounting principles (GAAP), this earnings release contains some or all of the following non-GAAP financial measures: (i) non-GAAP revenue, (ii) non-GAAP gross profit and gross margin, (iii) non-GAAP operating income and operating margin, (iv) non-GAAP net income, (v) non-GAAP net income per diluted share, (vi) non-GAAP operating expenses (research and development; selling, general and administrative), (vii) free cash flow, (viii) EBITDA, (ix) non-GAAP return on invested capital (ROIC), and (x) net debt or positive net cash. Each of these non-GAAP financial measures is either adjusted from GAAP results to exclude certain expenses or derived from multiple GAAP measures, which are outlined in the "Reconciliation of GAAP to Non-GAAP Financial Measures" tables, attached, and the "Additional Selected Non-GAAP Financial Measures and Reconciliations" tables, attached.

In managing Qorvo's business on a consolidated basis, management develops an annual operating plan, which is approved by our Board of Directors, using non-GAAP financial measures. In developing and monitoring performance against this plan, management considers the actual or potential

impacts on these non-GAAP financial measures from actions taken to reduce costs with the goal of increasing gross margin and operating margin. In addition, management relies upon these non-GAAP financial measures to assess whether research and development efforts are at an appropriate level, and when making decisions about product spending, administrative budgets, and other operating expenses. Also, we believe that non-GAAP financial measures provide useful supplemental information to investors and enable investors to analyze the results of operations in the same way as management. We have chosen to provide this supplemental information to enable investors to perform additional comparisons of our operating results, to assess our liquidity and capital position and to analyze financial performance excluding the effect of expenses unrelated to operations, certain non-cash expenses and stock-based compensation expense, which may obscure trends in Qorvo's underlying performance.

We believe that these non-GAAP financial measures offer an additional view of Qorvo's operations that, when coupled with the GAAP results and the reconciliations to corresponding GAAP financial measures, provide a more complete understanding of Qorvo's results of operations and the factors and trends affecting Qorvo's business. However, these non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, or superior to, the corresponding measures calculated in accordance with GAAP.

Our rationale for using these non-GAAP financial measures, as well as their impact on the presentation of Qorvo's operations, are outlined below:

Non-GAAP gross profit and gross margin. Non-GAAP gross profit and gross margin exclude stock-based compensation expense, amortization of intangible assets, accelerated depreciation, restructuring costs and certain non-cash expenses. We believe that exclusion of these costs in presenting non-GAAP gross profit and gross margin gives management and investors a more effective means of evaluating Qorvo's historical performance and projected costs and the potential for realizing cost efficiencies. We believe that the majority of Qorvo's purchased intangibles are not relevant to analyzing current operations because they generally represent costs incurred by the acquired company to build value prior to acquisition, and thus are effectively part of transaction costs rather than ongoing costs of operating Qorvo's business. In this regard, we note that (i) once the intangibles are fully amortized, the intangibles will not be replaced with cash costs and therefore, the exclusion of these costs provides management and investors with better visibility into the actual costs required to generate revenues over time, and (ii) although we set the amortization expense based on useful life of the various assets at the time of the transaction, we cannot influence the timing and amount of the future amortization expense recognition once the lives are established. Similarly, we believe that presentation of non-GAAP gross profit and gross margin and other non-GAAP financial measures that exclude the impact of stock-based compensation expense assists management and investors in evaluating the period-over-period performance of Qorvo's ongoing operations because (i) the expenses are non-cash in nature, and (ii) although the size of the grants is within our control, the amount of expense varies depending on factors such as short-term fluctuations in stock price volatility and prevailing interest rates, which can be unrelated to the operational performance of Qorvo during the period in which the expense is incurred and generally are outside the control of management. Moreover, we believe that the exclusion of stock-based compensation expense in presenting non-GAAP gross profit and gross margin and other non-GAAP financial measures is useful to investors to understand the impact of the expensing of stock-based compensation to Qorvo's gross profit and gross margins and other financial measures in comparison to prior periods. We also believe that the adjustments to profit and margin related to accelerated depreciation, restructuring costs and certain non-cash expenses do not constitute part of Qoryo's ongoing operations and therefore the exclusion of these items provides management and investors with better visibility into the actual revenue and actual costs required to generate revenues over time and gives management and investors a more effective means of evaluating our historical and projected performance. We believe disclosure of non-GAAP gross profit and gross margin has economic substance because the excluded expenses do not represent continuing cash expenditures and, as described above, we have little control over the timing and amount of the expenses in question.

Non-GAAP operating income and operating margin. Non-GAAP operating income and operating margin exclude stock-based compensation expense, amortization of intangible assets, restructuring costs, acquisition and integration related costs, loss (gain) on assets, asset impairment and accelerated depreciation, start-up costs and certain non-cash expenses. We believe that presentation of a measure of operating income and operating margin that excludes amortization of intangible assets and stock-based compensation expense is useful to both management and investors for the same reasons as described above with respect to our use of non-GAAP gross profit and gross margin. We believe that restructuring costs, acquisition and integration related costs, loss (gain) on assets, asset impairment and accelerated depreciation, start-up costs and certain non-cash expenses do not constitute part of Qorvo's ongoing operations and therefore, the exclusion of these costs provides management and investors with better visibility into the actual costs required to generate revenues over time and gives management and investors a more effective means of evaluating our historical and projected performance. We believe disclosure of non-GAAP operating income and operating margin has economic substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Non-GAAP net income and non-GAAP net income per diluted share. Non-GAAP net income and non-GAAP net income per diluted share exclude the effects of stock-based compensation expense, amortization of intangible assets, restructuring costs, acquisition and integration related costs, loss (gain) on assets, asset impairment and accelerated depreciation, start-up costs, certain non-cash expenses, loss on debt extinguishment, other expense (income) and also reflect an adjustment of income taxes. The income tax adjustment primarily represents the use of research and development tax credit carryforwards, deferred tax expense (benefit) items not affecting taxes payable, adjustments related to the one time deemed repatriation of historical foreign earnings enacted as part of the U.S. Tax Cuts and Jobs Act, non-cash expense (benefit) related to uncertain tax positions and other items unrelated to the current fiscal year or that are not indicative of our ongoing business operations. We believe that presentation of measures of net income and net income per diluted share that exclude these items is useful to both management and investors for the reasons described above with respect to non-GAAP gross profit and gross margin and non-GAAP operating income and operating margin. We believe disclosure of non-GAAP net income and non-GAAP net income per diluted share has economic substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Non-GAAP research and development and selling, general and administrative expenses. Non-GAAP research and development and selling, general and administrative expenses exclude stock-based compensation expense, amortization of intangible assets and certain non-cash expenses (primarily acquisition and integration related costs). We believe that presentation of measures of these operating expenses that exclude amortization of intangible assets and stock-based compensation expense is useful to both management and investors for the same reasons as described above with respect to our use of non-GAAP gross profit and gross margin. We believe that acquisition and integration related costs and certain non-cash expenses do not constitute part of Qorvo's ongoing operations and therefore, the exclusion of these costs provides management and investors with better visibility into the actual costs required to generate revenues over time and gives management and investors a more effective means of evaluating our historical and projected performance. We believe disclosure of these non-GAAP operating expenses has economic substance because the excluded expenses are either unrelated to ongoing operations or do not represent current cash expenditures.

Free cash flow. Qorvo defines free cash flow as net cash provided by operating activities during the period minus property and equipment expenditures made during the period. We use free cash flow as a supplemental financial measure in our evaluation of liquidity and financial strength.

Management believes that this measure is useful as an indicator of our ability to service our debt, meet other payment obligations and make strategic investments. Free cash flow should be considered in addition to, rather than as a substitute for, net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity. Additionally, our definition of free cash flow is limited, in that it does not represent residual cash flows available for discretionary expenditures due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our entire statement of cash flows.

EBITDA. Qorvo defines EBITDA as earnings before interest expense and interest income, income tax expense (benefit), depreciation and intangible amortization. Management believes that this measure is useful to evaluate our ongoing operations and as a general indicator of our operating cash flow (in conjunction with a cash flow statement which also includes among other items, changes in working capital and the effect of non-cash charges).

Non-GAAP ROIC. Return on invested capital (ROIC) is a non-GAAP financial measure that management believes provides useful supplemental information for management and the investor by measuring the effectiveness of our operations' use of invested capital to generate profits. We use ROIC to track how much value we are creating for our shareholders. Non-GAAP ROIC is calculated by dividing annualized non-GAAP operating income, net of an adjustment for income taxes (as described above), by average invested capital. Average invested capital is calculated by subtracting the average of the beginning balance and the ending balance of current liabilities (excluding the current portion of long-term debt and other short-term financings) from the average of the beginning balance and the ending balance of net accounts receivable, inventories, other current assets, net property and equipment and a cash amount equal to seven days of quarterly revenue.

Net debt or positive net cash. Net debt or positive net cash is defined as unrestricted cash, cash equivalents and short-term investments minus any borrowings under our credit facility and the principal balance of our senior unsecured notes. Management believes that net debt or positive net cash provides useful information regarding the level of Qorvo's indebtedness by reflecting cash and investments that could be used to repay debt.

Forward-looking non-GAAP measures. Our earnings release contains forward-looking gross margin, income tax rate and diluted earnings per share. We provide these non-GAAP measures to investors on a prospective basis for the same reasons (set forth above) that we provide them to investors on a historical basis. We are unable to provide a reconciliation of the forward-looking non-GAAP financial measures to the most directly comparable forward-looking GAAP financial measures without unreasonable effort due to variability and difficulty in making accurate projections for items that would be required to be included in the GAAP measures, such as stock-based compensation, integration related costs, restructuring costs, asset impairments and the provision for income taxes. We believe such reconciliations would imply a degree of precision that would be confusing or misleading to investors.

Limitations of non-GAAP financial measures. The primary material limitations associated with the use of non-GAAP financial measures as an analytical tool compared to the most directly comparable GAAP financial measures are these non-GAAP financial measures (i) may not be comparable to similarly titled measures used by other companies in our industry, and (ii) exclude financial information that some may consider important in evaluating our performance, thus limiting their usefulness as a comparative tool. We compensate for these limitations by providing full disclosure of the differences between these non-GAAP financial measures and the corresponding GAAP financial measures, including a reconciliation of the non-GAAP financial measures to the corresponding GAAP financial measures, to enable investors to perform their own analysis of our gross profit and gross margin, operating expenses, operating income, net income per diluted share and net cash provided by operating activities. We further compensate for the limitations of our use of non-GAAP financial measures by presenting the corresponding GAAP measures more prominently.

Qorvo will conduct a conference call at 5:00 p.m. EDT today to discuss today's press release. The conference call will be broadcast live over the Internet and can be accessed by any interested party at <a href="http://www.qorvo.com">http://www.qorvo.com</a> (under "Investors"). A telephone playback of the conference call will be available approximately two hours after the call's completion and can be accessed by dialing 719-457-0820 and using the passcode 1394350. The playback will be available through the close of business November 8, 2019.

## **About Qorvo**

Qorvo (Nasdaq:QRVO) makes a better world possible by providing innovative Radio Frequency (RF) solutions at the center of connectivity. We combine product and technology leadership, systems-level expertise and global manufacturing scale to quickly solve our customers' most complex technical challenges. Qorvo serves diverse high-growth segments of large global markets, including advanced wireless devices, wired and wireless networks and defense radar and communications. We also leverage unique competitive strengths to advance 5G networks, cloud computing, the Internet of Things, and other emerging applications that expand the global framework interconnecting people, places and things. Visit <a href="https://www.qorvo.com">www.qorvo.com</a> to learn how Qorvo connects the world.

Qorvo is a registered trademark of Qorvo, Inc. in the U.S. and in other countries. All other trademarks are the property of their respective owners.

This press release includes "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, representations and contentions, and are not historical facts and typically are identified by use of terms such as "may," "will," "should," "could," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential," "continue" and similar words, although some forward-looking statements are expressed differently. You should be aware that the forward-looking statements included herein represent management's current judgment and expectations, but our actual results, events and performance could differ materially from those expressed or implied by forward-looking statements. We do not intend to update any of these forward-looking statements or publicly announce the results of any revisions to these forward-looking statements, other than as is required under U.S. federal securities laws. Our business is subject to numerous risks and uncertainties, including those relating to fluctuations in our operating results; our substantial dependence on developing new products and achieving design wins; our dependence on a few large customers for a substantial portion of our revenue; a loss of revenue if contracts with the United States government or defense and aerospace contractors are canceled or delayed or if defense spending is reduced; our dependence on third parties; risks related to sales through distributors; risks associated with the operation of our manufacturing facilities; business disruptions; poor manufacturing yields; increased inventory risks and costs due to timing of customer forecasts; our inability to effectively manage or maintain evolving relationships with platform providers; risks from international sales and operations; economic regulation in China; changes in government trade policies, including imposition of tariffs and export restrictions; our ability to implement innovative technologies; underutilization of manufacturing facilities as a result of industry overcapacity; we may not be able to borrow funds under our credit facility or secure future financing; we may not be able to generate sufficient cash to service all of our debt; restrictions imposed by the agreements governing our debt; volatility in the price of our common stock; damage to our reputation or brand; fluctuations in the amount and

frequency of our stock repurchases; our acquisitions and other strategic investments, including our recent acquisitions of Active-Semi International, Inc. and Cavendish Kinetics Limited, could fail to achieve financial or strategic objectives; our ability to attract, retain and motivate key employees; our reliance on our intellectual property portfolio; claims of infringement of third-party intellectual property rights; security breaches and other similar disruptions compromising our information; theft, loss or misuse of personal data by or about our employees, customers or third parties; warranty claims, product recalls and product liability; and risks associated with environmental, health and safety regulations and climate change. These and other risks and uncertainties, which are described in more detail in Qorvo's most recent Annual Report on Form 10-K and in other reports and statements filed with the Securities and Exchange Commission, could cause actual results and developments to be materially different from those expressed or implied by any of these forward-looking statements.

Financial Tables to Follow

QRVO-F

# QORVO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data) (Unaudited)

	Three Months End September 28, 2019	ed September 29, 2018	Six Months Ended September 28, 2019	September 29, 2018
Revenue	\$ 806,698	\$ 884,443	\$ 1,582,296	\$ 1,577,113
Costs and expenses:				
Cost of goods sold	483,116	530,929	964,425	986,866
Research and development	115,614	116,748	234,534	227,651
Selling, general and administrative	88,274	139,507	177,253	275,437
Other operating expense	6,927	6,782	38,091	15,897
Total costs and expenses	693,931	793,966	1,414,303	1,505,851
Income from operations	112,767	90,477	167,993	71,262
Interest expense	(12,693)	(9,689)	(24,557 )	(24,042 )
Other income (expense), net	1,992	(47,952 )	3,827	(76,513 )
Income (loss) before income taxes	\$ 102,066	\$ 32,836	\$ 147,263	\$ (29,293 )
Income tax (expense) benefit	(19,028 )	(752 )	(24,684 )	31,384
Net income	\$ 83,038	\$ 32,084	\$ 122,579	\$ 2,091
Not income any above diluted	Ф 0.70	Ф O O.	<b>#</b> 4.00	<b>#</b> 0 00
Net income per share, diluted	\$ 0.70	\$ 0.25	\$ 1.02	\$ 0.02
Weighted average outstanding diluted shares	119,429	128,550	120,196	128,977

# QORVO, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(In thousands, except per share data)
(Unaudited)

	Three Months Ended		
	September 28, 2019	June 29, 2019	September 29, 2018
GAAP operating income	\$ 112,767	\$ 55,226	\$ 90,477
Stock-based compensation expense	20,876	24,953	20,905
Amortization of intangible assets	56,288	58,182	133,116
Restructuring costs	3,863	8,031	510
Acquisition and integration related costs	7,549	23,130	1,098
Start-up costs	4	96	5,883
Asset impairment and accelerated depreciation	6,635	15,938	_
Other (including loss (gain) on assets and other non-cash expenses)	418	4,503	1,270
Non-GAAP operating income	\$ 208,400	\$ 190,059	\$ 253,259
GAAP net income	\$ 83,038	\$ 39,541	\$ 32,084
Stock-based compensation expense	20,876	24,953	20,905
Amortization of intangible assets	56,288	58,182	133,116

Restructuring costs	3,863	8,031	510	
Acquisition and integration related costs	7,549	23,130	1,098	
Start-up costs	4	96	5,883	
Asset impairment and accelerated depreciation	6,635	15,938	_	
Other (including loss (gain) on assets and other non-cash expenses)	418	4,503	1,270	
Loss on debt extinguishment	_	_	48,780	
Other income	(351 )	_	(252	)
Adjustment of income taxes	2,856	(9,105)	(18,458	)
Non-GAAP net income	\$ 181,176	\$ 165,269	\$ 224,936	
GAAP weighted average outstanding diluted shares	119,429	121,123	128,550	
Dilutive stock-based awards	<del>-</del>	_	_	
Non-GAAP weighted average outstanding diluted shares	119,429	121,123	128,550	
Non-GAAP net income per share, diluted	\$ 1.52	\$ 1.36	\$ 1.75	

# QORVO, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(Unaudited)

	Three Monti	hs Ended							
(in thousands, except percentages)	September 28, 2019 June 29, 2019 Septe					September 2	tember 29, 2018		
GAAP gross profit/margin	\$ 323,582	40.1	%	\$ 294,289	37.9	%	\$ 353,514	40.0	%
Amortization of intangible assets	38,310	4.8	%	40,763	5.3	%	63,244	7.1	%
Restructuring costs	1,034	0.1	%	1,836	0.2	%	_	_	%
Stock-based compensation expense	2,372	0.3	%	3,041	0.4	%	3,453	0.4	%
Accelerated depreciation	5,578	0.7	%	15,938	2.1	%	_	_	%
Other non-cash expenses	4,265	0.5	%	2,089	0.3	%	1,391	0.2	%
Non-GAAP gross profit/margin	\$ 375,141	46.5	%	\$ 357,956	46.2	%	\$ 421,602	47.7	%

Non-GAAP Operating Income (as a percentage of sales)	Three Months I September 28,	
GAAP operating income	14.0	%
Stock-based compensation expense	2.6	%
Amortization of intangible assets	7.0	%
Restructuring costs	0.4	%
Acquisition and integration related costs	0.9	%
Asset impairment and accelerated depreciation	0.8	%
Other (including loss (gain) on assets, start-up costs and other non-cash expenses)	0.1	%
Non-GAAP operating income	25.8	%

Free Cash Flow (1) (in millions)	Three Months Ender September 28, 2019	
Net cash provided by operating activities	\$ 173.4	
Purchases of property and equipment	(38.0	)
Free cash flow	\$ 135.4	

(1) Free Cash Flow is calculated as net cash provided by operating activities minus property and equipment expenditures.

# QORVO, INC. AND SUBSIDIARIES ADDITIONAL SELECTED NON-GAAP FINANCIAL MEASURES AND RECONCILIATIONS

(In thousands) (Unaudited)

Three Months Ended September 28, 2019

June 29, 2019

September 29, 2018

GAAP research and development expense	\$ 115,614	\$ 118,920	\$ 116,748
Less:			
Stock-based compensation expense	6,219	6,063	5,744
Other non-cash expenses	482	487	453
Non-GAAP research and development expense	\$ 108,913	\$ 112,370	\$ 110,551

	Three Months Ended		
	September 28, 2019	June 29, 2019	September 29, 2018
GAAP selling, general and administrative expense	\$ 88,274	\$ 88,979	\$ 139,507
Less:			
Stock-based compensation expense	12,285	15,849	11,611
Amortization of intangible assets	17,978	17,419	69,872
Other non-cash expenses	183	185	233
Non-GAAP selling, general and administrative expense	\$ 57,828	\$ 55,526	\$ 57,791

# QORVO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands) (Unaudited)

	September 28, 2019	March 30, 2019
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 586,794	\$ 711,035
Accounts receivable, net	405,108	378,172
Inventories	485,284	511,793
Other current assets	74,628	83,841
Total current assets	1,551,814	1,684,841
Property and equipment, net	1,296,103	1,366,513
Goodwill	2,305,136	2,173,889
Intangible assets, net	451,788	408,210
Long-term investments	97,549	97,786
Other non-current assets	146,181	76,785
Total assets	\$ 5,848,571	\$ 5,808,024
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 386,281	\$ 393,823
Other current liabilities	63,348	41,791
Total current liabilities	449,629	435,614
Long-term debt	1,016,063	920,935
Other long-term liabilities	117,385	91,796
Total liabilities	1,583,077	1,448,345
Stockholders' equity	4,265,494	4,359,679
Total liabilities and stockholders' equity	\$ 5,848,571	\$ 5,808,024

At Qorvo® Doug DeLieto VP, Investor Relations 1.336.678.7968



Source: Qorvo, Inc.